

Chatham County

+ 3.8%

Change in
New Listings

+ 3.8%

Change in
Closed Sales

+ 17.0%

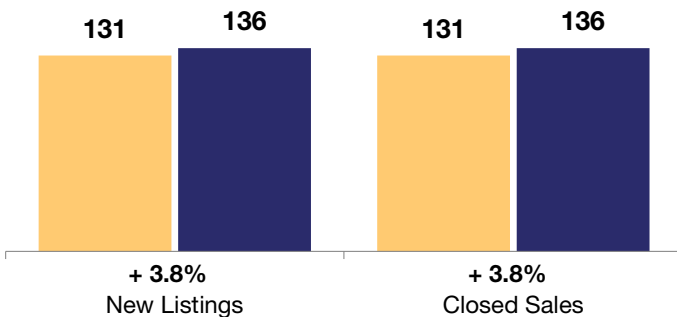
Change in
Median Sales Price

	August			Year to Date		
	2020	2021	+ / -	2020	2021	+ / -
New Listings	131	136	+ 3.8%	1,183	1,165	- 1.5%
Closed Sales	131	136	+ 3.8%	925	1,063	+ 14.9%
Median Sales Price*	\$458,123	\$535,932	+ 17.0%	\$430,000	\$500,000	+ 16.3%
Average Sales Price*	\$479,819	\$568,828	+ 18.6%	\$469,808	\$550,458	+ 17.2%
Total Dollar Volume (in millions)*	\$62.9	\$77.4	+ 23.1%	\$434.6	\$585.1	+ 34.6%
Percent of Original List Price Received*	98.3%	102.8%	+ 4.6%	97.4%	101.5%	+ 4.2%
Percent of List Price Received*	99.0%	102.7%	+ 3.7%	98.5%	101.8%	+ 3.4%
Days on Market Until Sale**	50	17	- 66.0%	54	28	- 48.1%
Inventory of Homes for Sale	303	135	- 55.4%	--	--	--
Months Supply of Inventory	2.5	1.0	- 60.0%	--	--	--

* Does not account for seller concessions. | ** Resale properties only. | Activity for one month can sometimes look extreme due to small sample size.

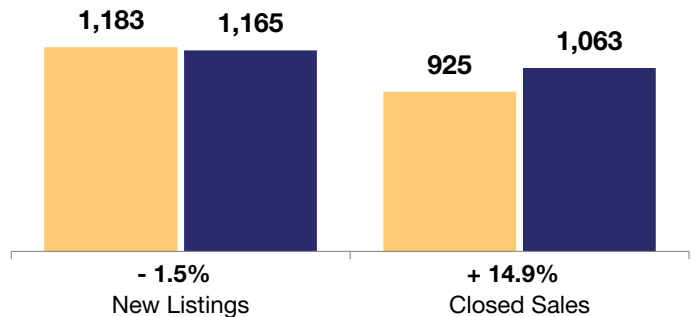
August

2020 2021

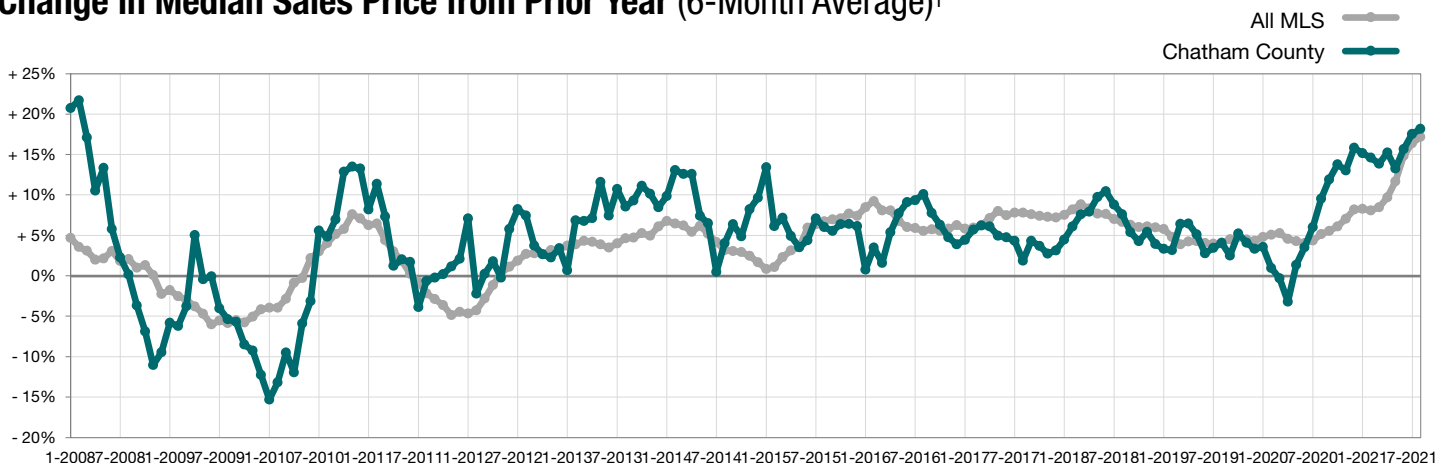


Year to Date

2020 2021



Change in Median Sales Price from Prior Year (6-Month Average)†



† Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period