

Orange County

+ 7.9%

Change in
New Listings

- 4.8%

Change in
Closed Sales

+ 24.3%

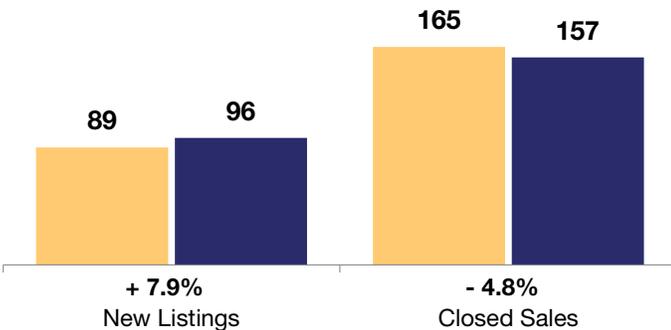
Change in
Median Sales Price

	December			Year to Date		
	2020	2021	+ / -	2020	2021	+ / -
New Listings	89	96	+ 7.9%	2,040	2,185	+ 7.1%
Closed Sales	165	157	- 4.8%	1,875	2,032	+ 8.4%
Median Sales Price*	\$329,100	\$409,000	+ 24.3%	\$328,000	\$405,072	+ 23.5%
Average Sales Price*	\$418,681	\$483,585	+ 15.5%	\$412,072	\$481,920	+ 17.0%
Total Dollar Volume (in millions)*	\$69.1	\$75.9	+ 9.9%	\$771.8	\$978.3	+ 26.8%
Percent of Original List Price Received*	97.9%	102.6%	+ 4.8%	98.6%	103.3%	+ 4.8%
Percent of List Price Received*	99.4%	103.2%	+ 3.8%	99.5%	103.7%	+ 4.2%
Days on Market Until Sale**	37	16	- 56.8%	36	17	- 52.8%
Inventory of Homes for Sale	167	93	- 44.3%	--	--	--
Months Supply of Inventory	1.1	0.5	- 54.5%	--	--	--

* Does not account for seller concessions. | ** Resale properties only. | Activity for one month can sometimes look extreme due to small sample size.

December

2020 2021

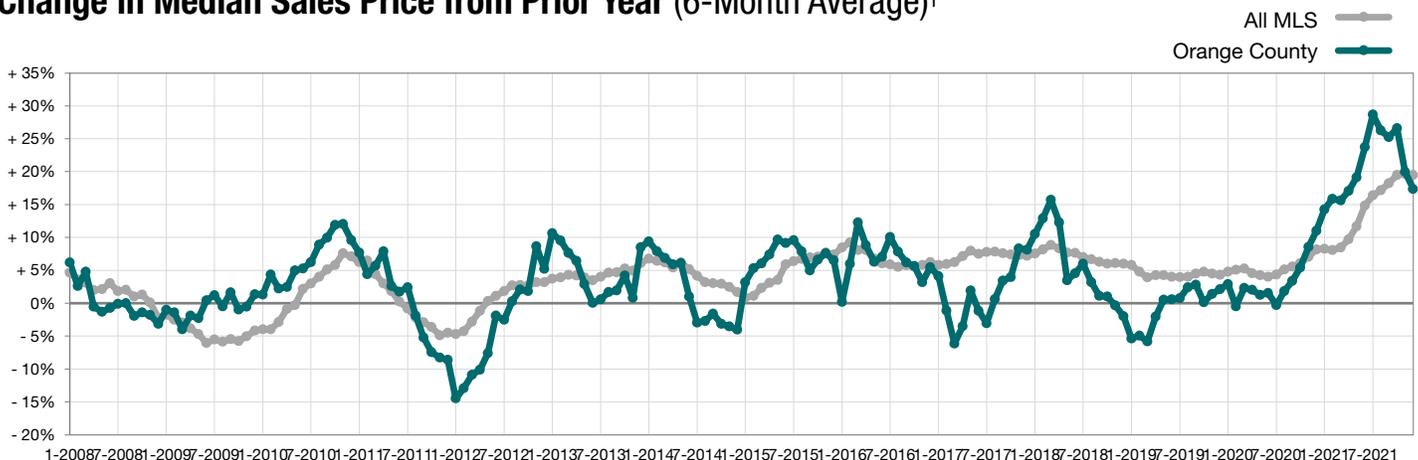


Year to Date

2020 2021



Change in Median Sales Price from Prior Year (6-Month Average)†



† Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period