

Orange County

+ 26.8%

Change in
New Listings

- 28.6%

Change in
Closed Sales

+ 8.8%

Change in
Median Sales Price

	September			Year to Date		
	2020	2021	+ / -	2020	2021	+ / -
New Listings	168	213	+ 26.8%	1,647	1,814	+ 10.1%
Closed Sales	189	135	- 28.6%	1,400	1,526	+ 9.0%
Median Sales Price*	\$340,000	\$370,000	+ 8.8%	\$325,000	\$410,000	+ 26.2%
Average Sales Price*	\$442,915	\$438,472	- 1.0%	\$402,654	\$483,267	+ 20.0%
Total Dollar Volume (in millions)*	\$83.7	\$59.2	- 29.3%	\$562.9	\$737.0	+ 30.9%
Percent of Original List Price Received*	98.1%	103.2%	+ 5.2%	98.4%	103.4%	+ 5.1%
Percent of List Price Received*	99.5%	103.9%	+ 4.4%	99.3%	103.8%	+ 4.5%
Days on Market Until Sale**	35	11	- 68.6%	37	18	- 51.4%
Inventory of Homes for Sale	256	159	- 37.9%	--	--	--
Months Supply of Inventory	1.7	0.9	- 47.1%	--	--	--

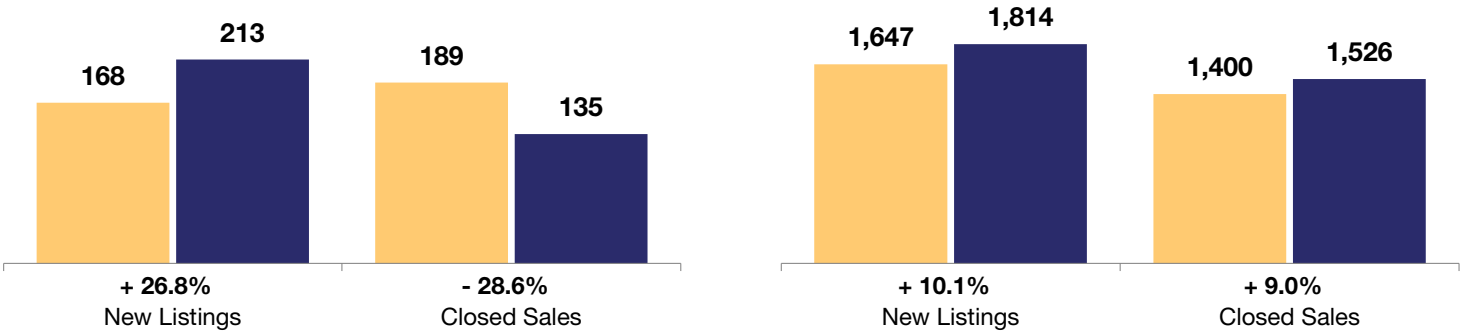
* Does not account for seller concessions. | ** Resale properties only. | Activity for one month can sometimes look extreme due to small sample size.

September

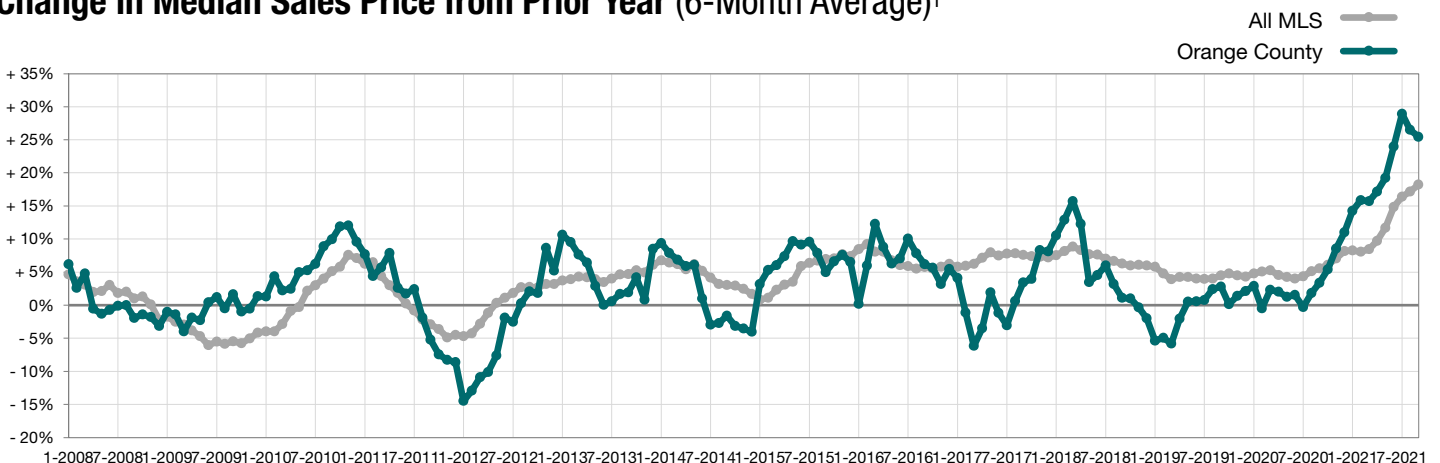
2020 2021

Year to Date

2020 2021



Change in Median Sales Price from Prior Year (6-Month Average)†



† Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period