

## Hillsborough

**+ 11.1%**

Change in  
New Listings

**+ 111.8%**

Change in  
Closed Sales

**+ 15.1%**

Change in  
Median Sales Price

	November			Year to Date		
	2020	2021	+ / -	2020	2021	+ / -
New Listings	27	30	+ 11.1%	460	516	+ 12.2%
Closed Sales	34	72	+ 111.8%	435	466	+ 7.1%
Median Sales Price*	\$326,250	\$375,545	+ 15.1%	\$307,100	\$392,850	+ 27.9%
Average Sales Price*	\$357,773	\$426,824	+ 19.3%	\$363,141	\$422,790	+ 16.4%
Total Dollar Volume (in millions)*	\$12.2	\$30.7	+ 152.6%	\$158.0	\$196.6	+ 24.5%
Percent of Original List Price Received*	98.0%	103.3%	+ 5.4%	98.8%	103.7%	+ 5.0%
Percent of List Price Received*	99.3%	101.9%	+ 2.6%	99.5%	103.6%	+ 4.1%
Days on Market Until Sale**	28	17	- 39.3%	40	18	- 55.0%
Inventory of Homes for Sale	58	27	- 53.4%	--	--	--
Months Supply of Inventory	1.5	0.6	- 60.0%	--	--	--

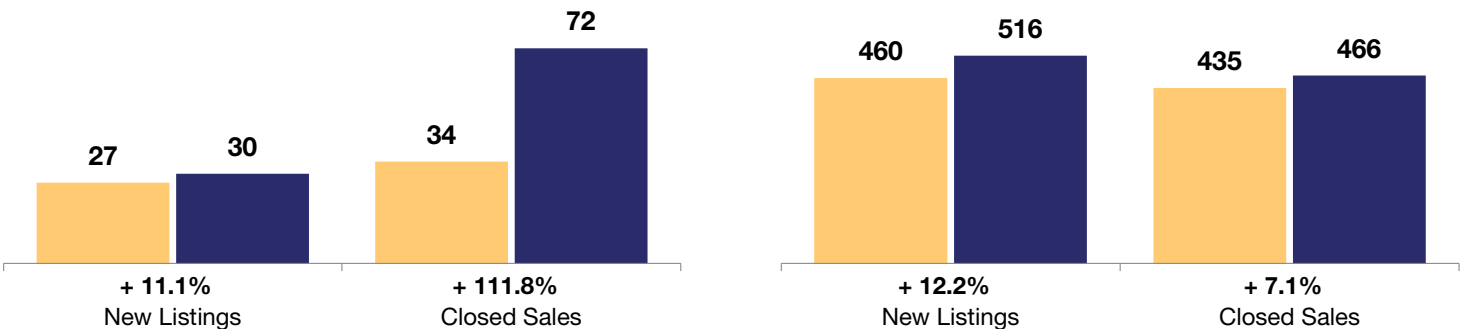
\* Does not account for seller concessions. | \*\* Resale properties only. | Activity for one month can sometimes look extreme due to small sample size.

### November

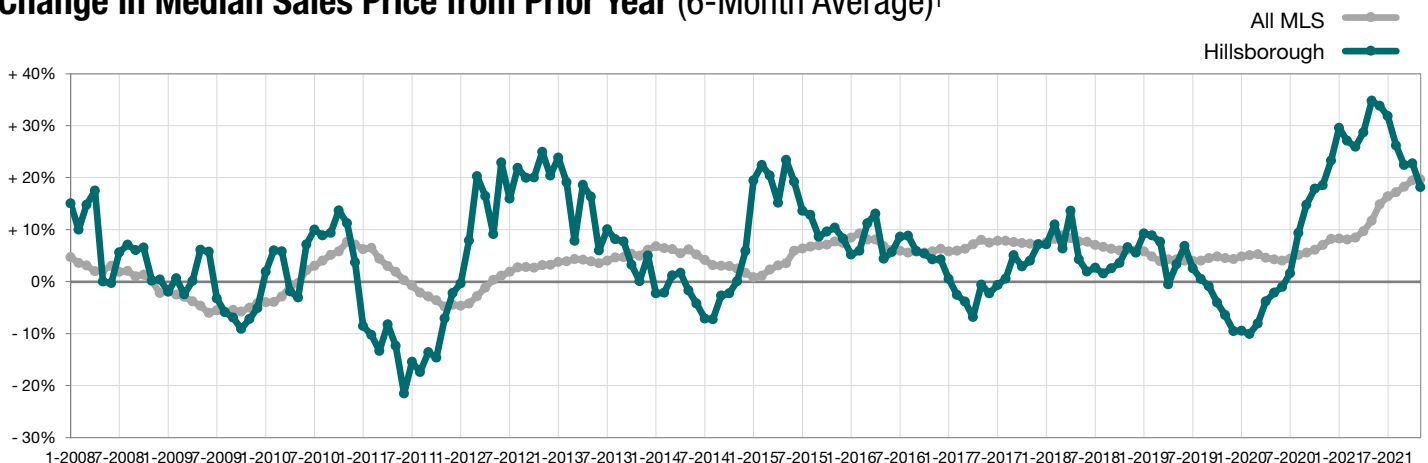
2020 2021

### Year to Date

2020 2021



### Change in Median Sales Price from Prior Year (6-Month Average)†



† Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period