

Hillsborough

+ 33.3%

Change in
New Listings

- 18.4%

Change in
Closed Sales

- 5.8%

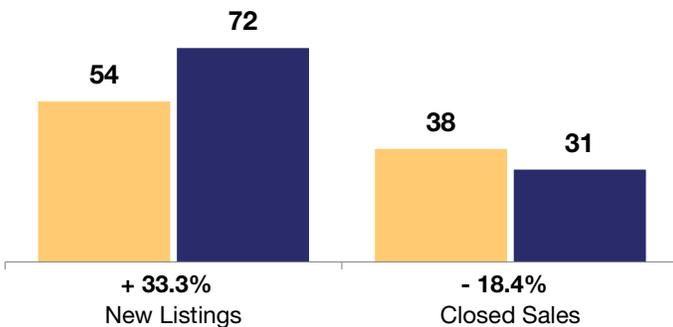
Change in
Median Sales Price

	September			Year to Date		
	2020	2021	+ / -	2020	2021	+ / -
New Listings	54	72	+ 33.3%	377	442	+ 17.2%
Closed Sales	38	31	- 18.4%	356	358	+ 0.6%
Median Sales Price*	\$374,750	\$353,000	- 5.8%	\$305,000	\$395,000	+ 29.5%
Average Sales Price*	\$463,264	\$400,988	- 13.4%	\$361,212	\$419,502	+ 16.1%
Total Dollar Volume (in millions)*	\$17.6	\$12.4	- 29.4%	\$128.6	\$150.2	+ 16.8%
Percent of Original List Price Received*	98.9%	102.1%	+ 3.2%	98.7%	103.8%	+ 5.2%
Percent of List Price Received*	99.6%	103.3%	+ 3.7%	99.4%	103.9%	+ 4.5%
Days on Market Until Sale**	37	14	- 62.2%	42	19	- 54.8%
Inventory of Homes for Sale	61	45	- 26.2%	--	--	--
Months Supply of Inventory	1.5	1.0	- 33.3%	--	--	--

* Does not account for seller concessions. | ** Resale properties only. | Activity for one month can sometimes look extreme due to small sample size.

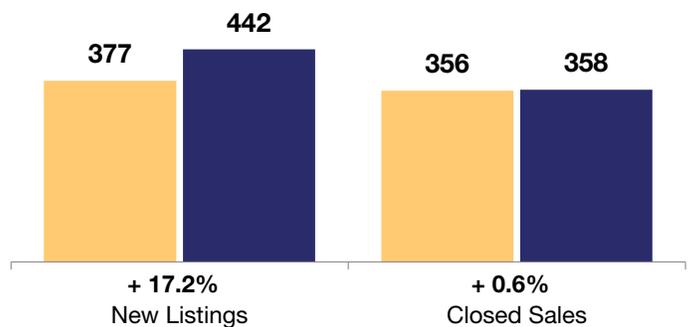
September

2020 2021

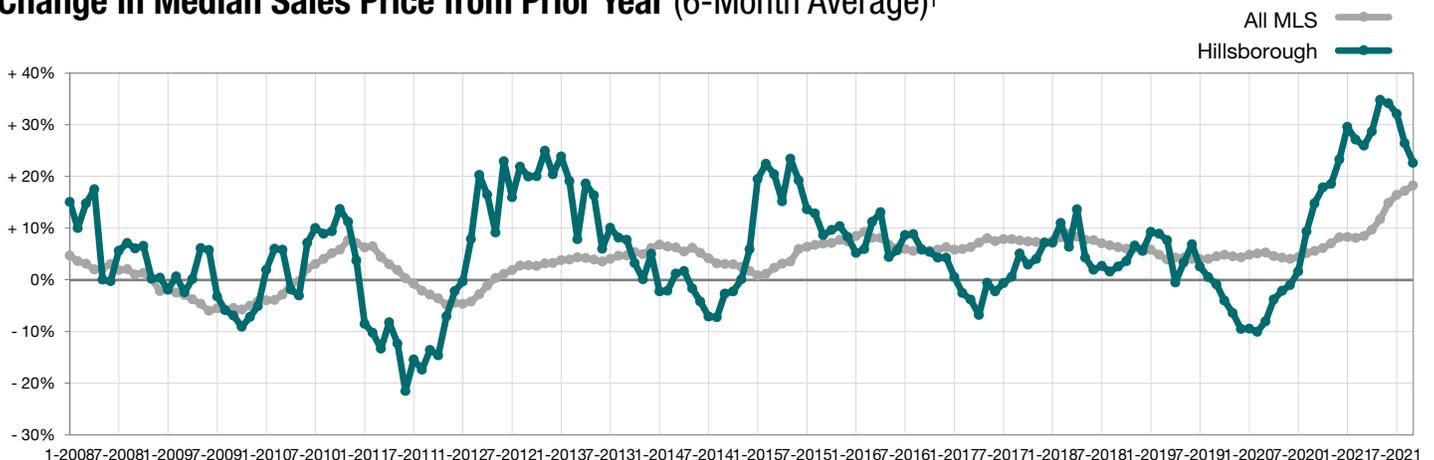


Year to Date

2020 2021



Change in Median Sales Price from Prior Year (6-Month Average)†



† Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period