

Entire Triangle Region

- 3.9%

Change in
New Listings

- 6.6%

Change in
Closed Sales

+ 21.7%

Change in
Median Sales Price

	October			Year to Date		
	2020	2021	+ / -	2020	2021	+ / -
New Listings	4,480	4,307	- 3.9%	43,716	44,082	+ 0.8%
Closed Sales	4,291	4,007	- 6.6%	37,808	39,563	+ 4.6%
Median Sales Price*	\$300,000	\$365,000	+ 21.7%	\$292,326	\$340,000	+ 16.3%
Average Sales Price*	\$350,662	\$413,803	+ 18.0%	\$335,794	\$392,902	+ 17.0%
Total Dollar Volume (in millions)*	\$1,504.7	\$1,657.3	+ 10.1%	\$12,693.0	\$15,541.2	+ 22.4%
Percent of Original List Price Received*	99.6%	102.9%	+ 3.3%	98.7%	103.0%	+ 4.4%
Percent of List Price Received*	100.1%	103.1%	+ 3.0%	99.5%	103.0%	+ 3.5%
Days on Market Until Sale**	20	10	- 50.0%	28	13	- 53.6%
Inventory of Homes for Sale	5,245	3,153	- 39.9%	--	--	--
Months Supply of Inventory	1.3	0.8	- 38.5%	--	--	--

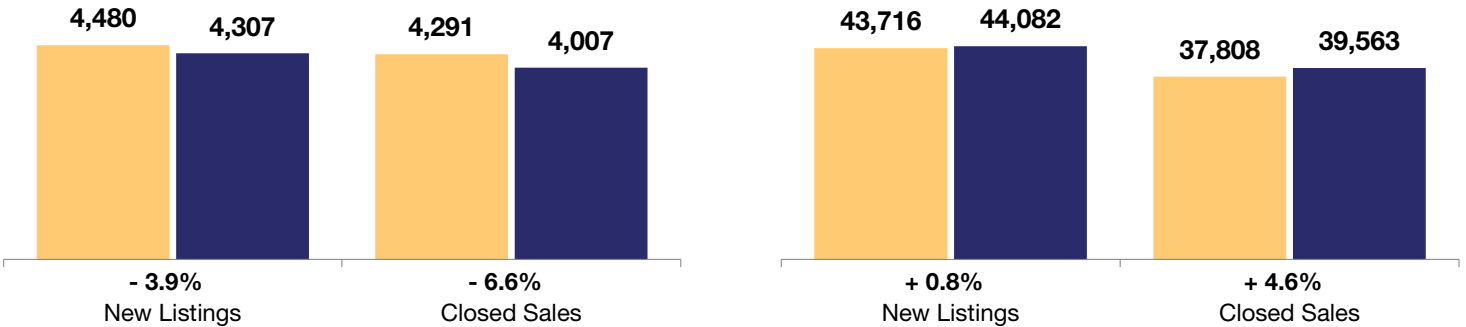
* Does not account for seller concessions. | ** Resale properties only. | Activity for one month can sometimes look extreme due to small sample size.

October

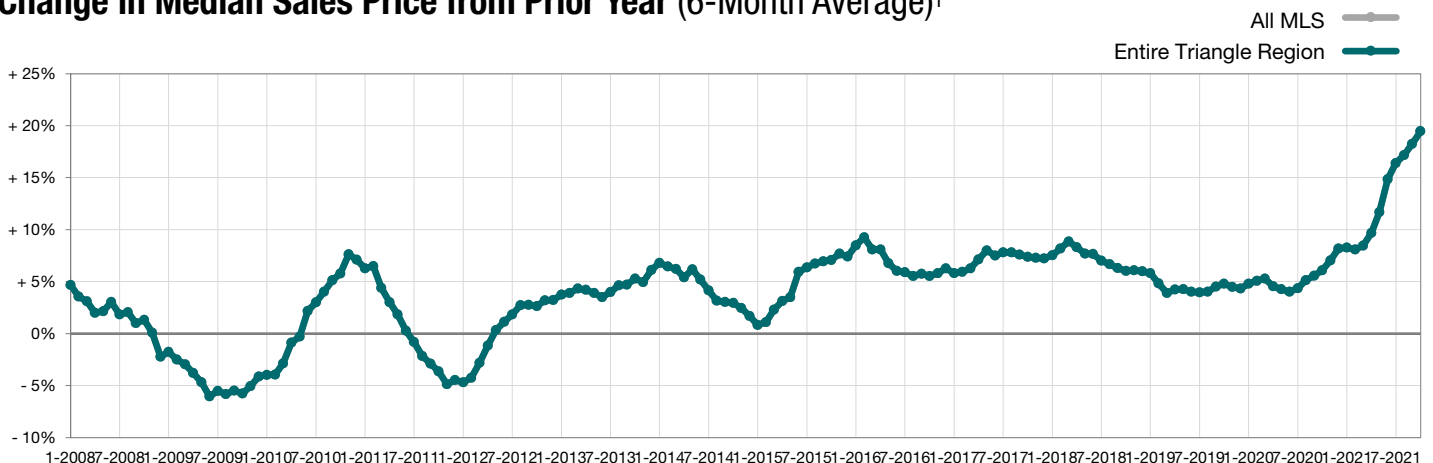
2020 2021

Year to Date

2020 2021



Change in Median Sales Price from Prior Year (6-Month Average)†



† Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period