

## Entire Triangle Region

**- 22.7%**

Change in  
New Listings

**- 16.6%**

Change in  
Closed Sales

**- 3.6%**

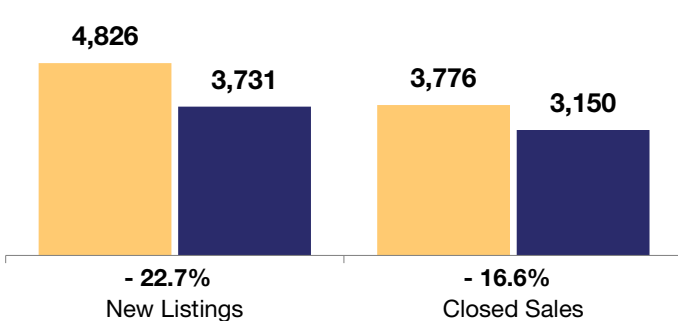
Change in  
Median Sales Price

|  | April     |                  |          | Year to Date |                  |          |
|--|-----------|------------------|----------|--------------|------------------|----------|
|  | 2022      | 2023             | + / -    | 2022         | 2023             | + / -    |
| New Listings                             | 4,826     | <b>3,731</b>     | - 22.7%  | 15,619       | <b>13,642</b>    | - 12.7%  |
| Closed Sales                             | 3,776     | <b>3,150</b>     | - 16.6%  | 13,342       | <b>11,191</b>    | - 16.1%  |
| Median Sales Price*                      | \$415,000 | <b>\$400,000</b> | - 3.6%   | \$389,900    | <b>\$390,000</b> | + 0.0%   |
| Average Sales Price*                     | \$474,282 | <b>\$469,674</b> | - 1.0%   | \$443,243    | <b>\$451,796</b> | + 1.9%   |
| Total Dollar Volume (in millions)*       | \$1,790.4 | <b>\$1,478.5</b> | - 17.4%  | \$5,912.0    | <b>\$5,053.8</b> | - 14.5%  |
| Percent of Original List Price Received* | 105.4%    | <b>97.9%</b>     | - 7.1%   | 103.7%       | <b>96.5%</b>     | - 6.9%   |
| Percent of List Price Received*          | 105.5%    | <b>99.6%</b>     | - 5.6%   | 103.8%       | <b>98.9%</b>     | - 4.7%   |
| Days on Market Until Sale**              | 10        | <b>27</b>        | + 170.0% | 13           | <b>36</b>        | + 176.9% |
| Housing Affordability Index              | 88        | <b>80</b>        | - 9.1%   | 93           | <b>82</b>        | - 11.8%  |
| Inventory of Homes for Sale              | 3,122     | <b>4,722</b>     | + 51.2%  | --           | --               | --       |
| Months Supply of Inventory               | 0.8       | <b>1.5</b>       | + 87.5%  | --           | --               | --       |

\* Does not account for seller concessions. | \*\* Resale properties only. | Activity for one month can sometimes look extreme due to small sample size.

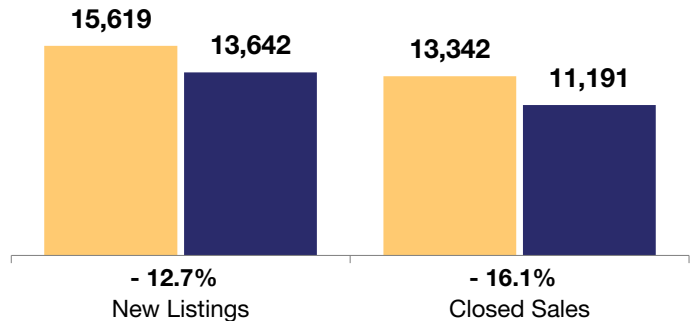
### April

■ 2022 ■ 2023

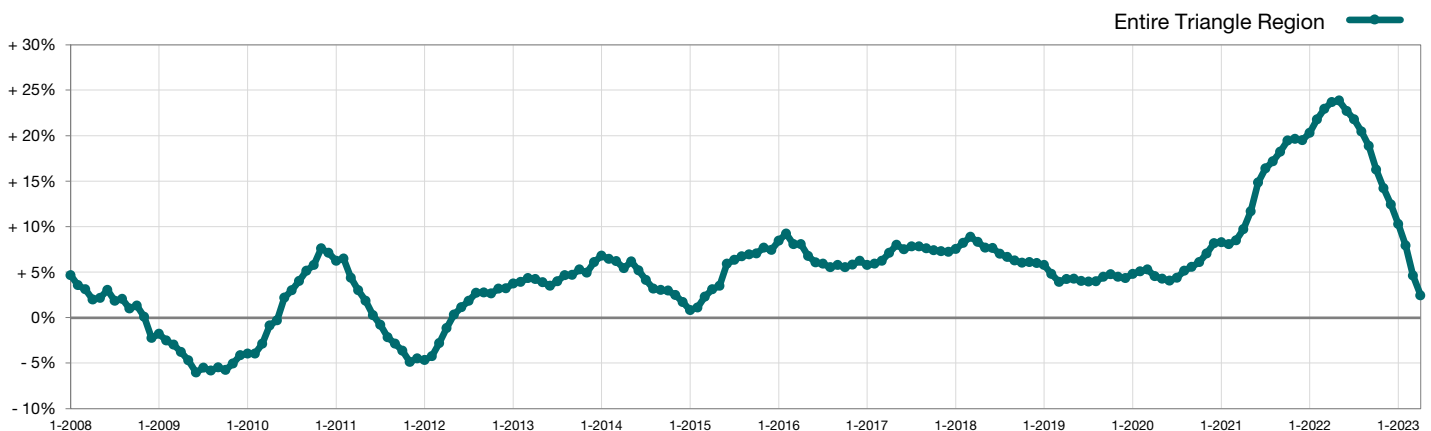


### Year to Date

■ 2022 ■ 2023



### Change in Median Sales Price from Prior Year (6-Month Average)†



† Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period