

Chatham County

+ 28.1%

Change in
New Listings

+ 10.0%

Change in
Closed Sales

+ 23.2%

Change in
Median Sales Price

	November			Year to Date		
	2020	2021	+ / -	2020	2021	+ / -
New Listings	96	123	+ 28.1%	1,563	1,582	+ 1.2%
Closed Sales	130	143	+ 10.0%	1,332	1,447	+ 8.6%
Median Sales Price*	\$450,000	\$554,440	+ 23.2%	\$435,000	\$511,505	+ 17.6%
Average Sales Price*	\$454,066	\$588,108	+ 29.5%	\$469,688	\$558,794	+ 19.0%
Total Dollar Volume (in millions)*	\$59.0	\$84.1	+ 42.5%	\$625.2	\$808.6	+ 29.3%
Percent of Original List Price Received*	98.8%	102.9%	+ 4.1%	97.7%	101.7%	+ 4.1%
Percent of List Price Received*	99.4%	102.4%	+ 3.0%	98.8%	101.9%	+ 3.1%
Days on Market Until Sale**	38	9	- 76.3%	50	25	- 50.0%
Inventory of Homes for Sale	251	140	- 44.2%	--	--	--
Months Supply of Inventory	2.0	1.0	- 50.0%	--	--	--

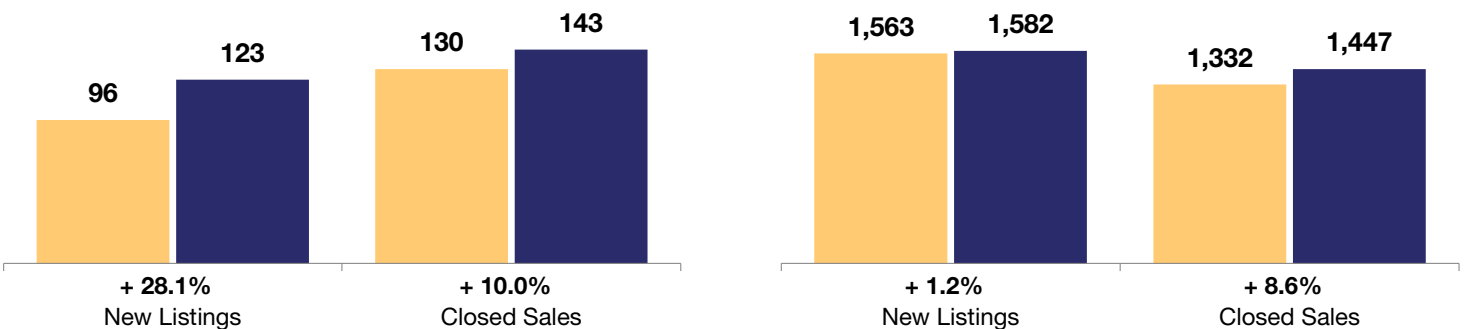
* Does not account for seller concessions. | ** Resale properties only. | Activity for one month can sometimes look extreme due to small sample size.

November

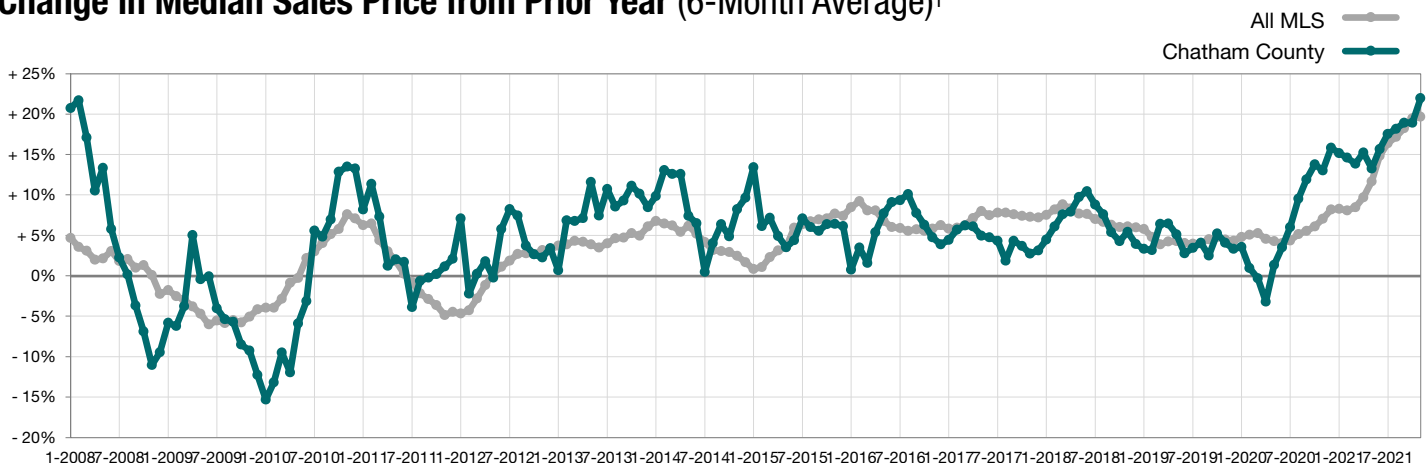
2020 2021

Year to Date

2020 2021



Change in Median Sales Price from Prior Year (6-Month Average)†



† Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period