

Chatham County

- 36.1%

Change in
New Listings

+ 4.3%

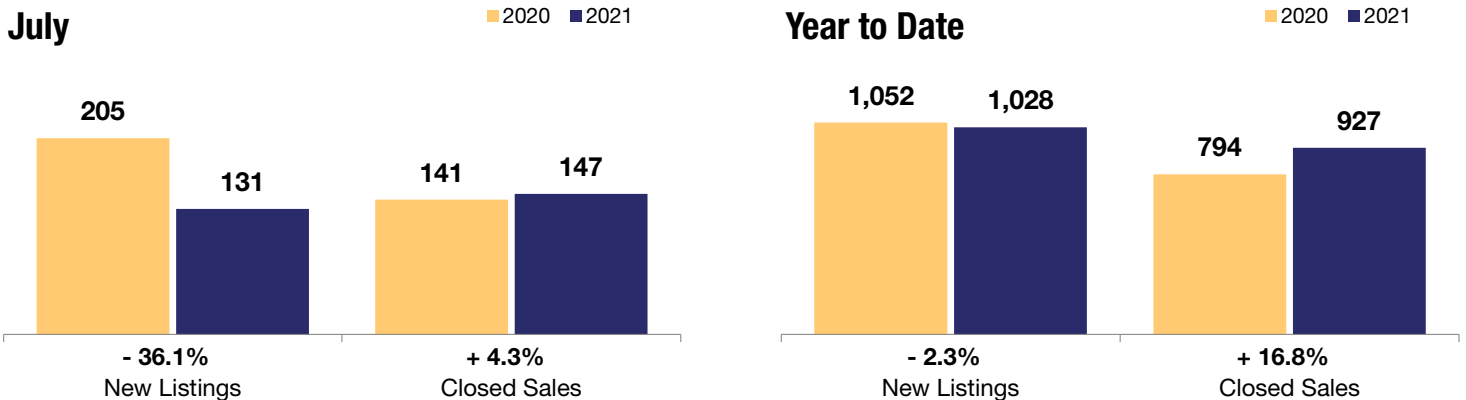
Change in
Closed Sales

+ 23.1%

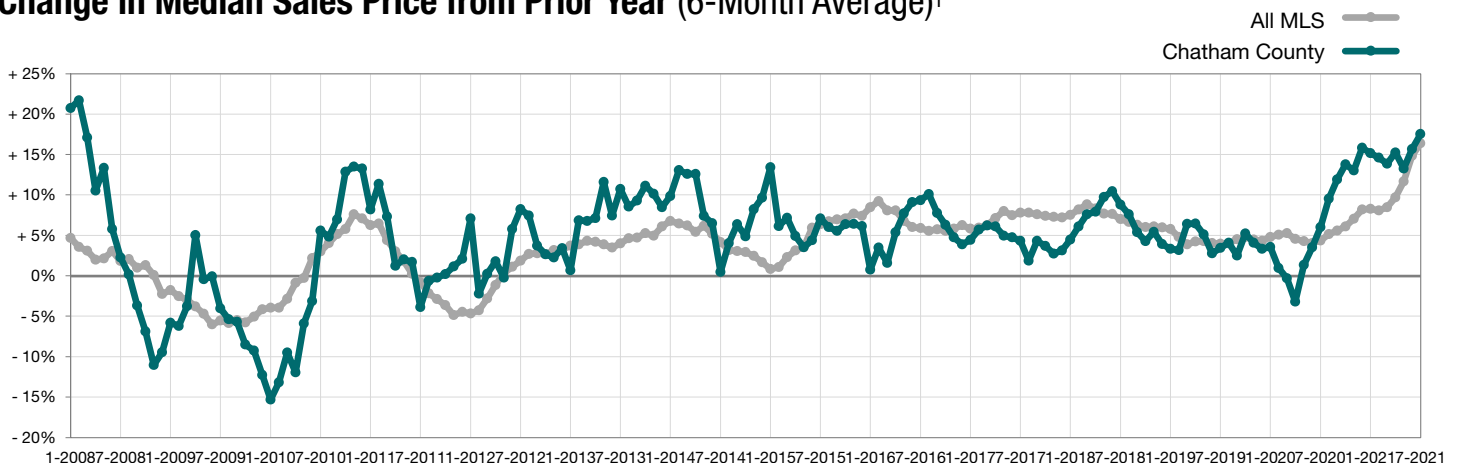
Change in
Median Sales Price

	July			Year to Date		
	2020	2021	+ / -	2020	2021	+ / -
New Listings	205	131	- 36.1%	1,052	1,028	- 2.3%
Closed Sales	141	147	+ 4.3%	794	927	+ 16.8%
Median Sales Price*	\$455,000	\$560,000	+ 23.1%	\$426,000	\$499,000	+ 17.1%
Average Sales Price*	\$466,210	\$591,132	+ 26.8%	\$468,156	\$547,762	+ 17.0%
Total Dollar Volume (in millions)*	\$65.7	\$86.9	+ 32.2%	\$371.7	\$507.8	+ 36.6%
Percent of Original List Price Received*	97.9%	103.4%	+ 5.6%	97.2%	101.4%	+ 4.3%
Percent of List Price Received*	98.7%	103.5%	+ 4.9%	98.4%	101.7%	+ 3.4%
Days on Market Until Sale**	49	13	- 73.5%	54	30	- 44.4%
Inventory of Homes for Sale	348	138	- 60.3%	--	--	--
Months Supply of Inventory	2.9	1.0	- 65.5%	--	--	--

* Does not account for seller concessions. | ** Resale properties only. | Activity for one month can sometimes look extreme due to small sample size.



Change in Median Sales Price from Prior Year (6-Month Average)†



† Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period