

Chapel Hill / Carrboro

- 21.5%

Change in
New Listings

- 13.3%

Change in
Closed Sales

+ 24.1%

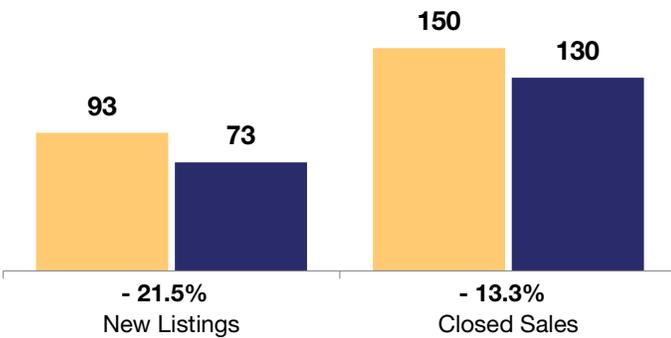
Change in
Median Sales Price

	December			Year to Date		
	2020	2021	+ / -	2020	2021	+ / -
New Listings	93	73	- 21.5%	2,102	2,094	- 0.4%
Closed Sales	150	130	- 13.3%	1,804	2,107	+ 16.8%
Median Sales Price*	\$425,516	\$528,000	+ 24.1%	\$425,000	\$500,000	+ 17.6%
Average Sales Price*	\$477,238	\$568,467	+ 19.1%	\$468,043	\$551,294	+ 17.8%
Total Dollar Volume (in millions)*	\$71.6	\$73.9	+ 3.2%	\$843.9	\$1,161.0	+ 37.6%
Percent of Original List Price Received*	97.9%	103.8%	+ 6.0%	98.1%	103.0%	+ 5.0%
Percent of List Price Received*	99.5%	104.2%	+ 4.7%	99.2%	103.3%	+ 4.1%
Days on Market Until Sale**	48	15	- 68.8%	41	19	- 53.7%
Inventory of Homes for Sale	222	84	- 62.2%	--	--	--
Months Supply of Inventory	1.4	0.5	- 64.3%	--	--	--

* Does not account for seller concessions. | ** Resale properties only. | Activity for one month can sometimes look extreme due to small sample size.

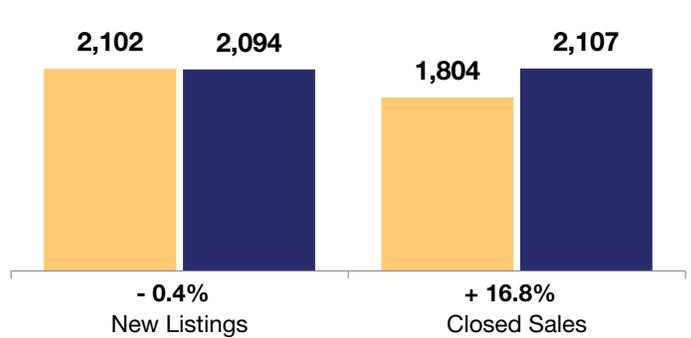
December

2020 2021

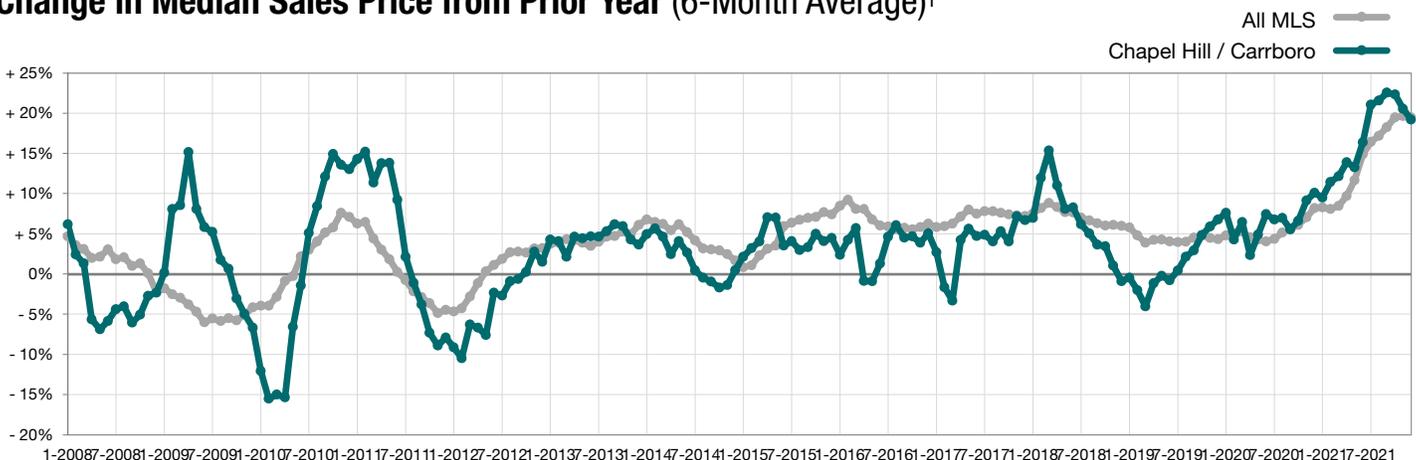


Year to Date

2020 2021



Change in Median Sales Price from Prior Year (6-Month Average)†



† Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period