

Chapel Hill / Carrboro

- 18.7%

+ 28.0%

+ 29.3%

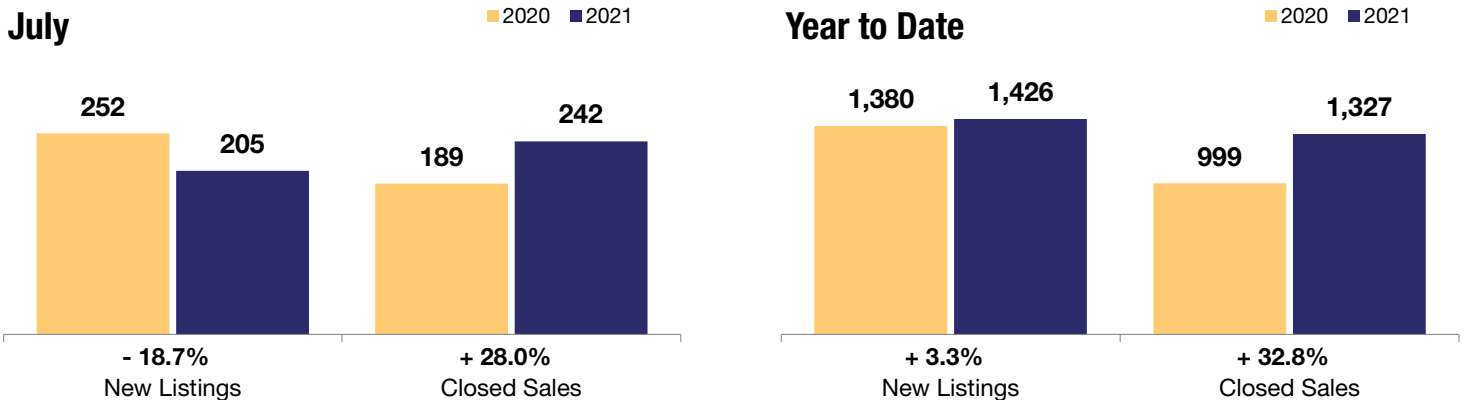
Change in
New Listings

Change in
Closed Sales

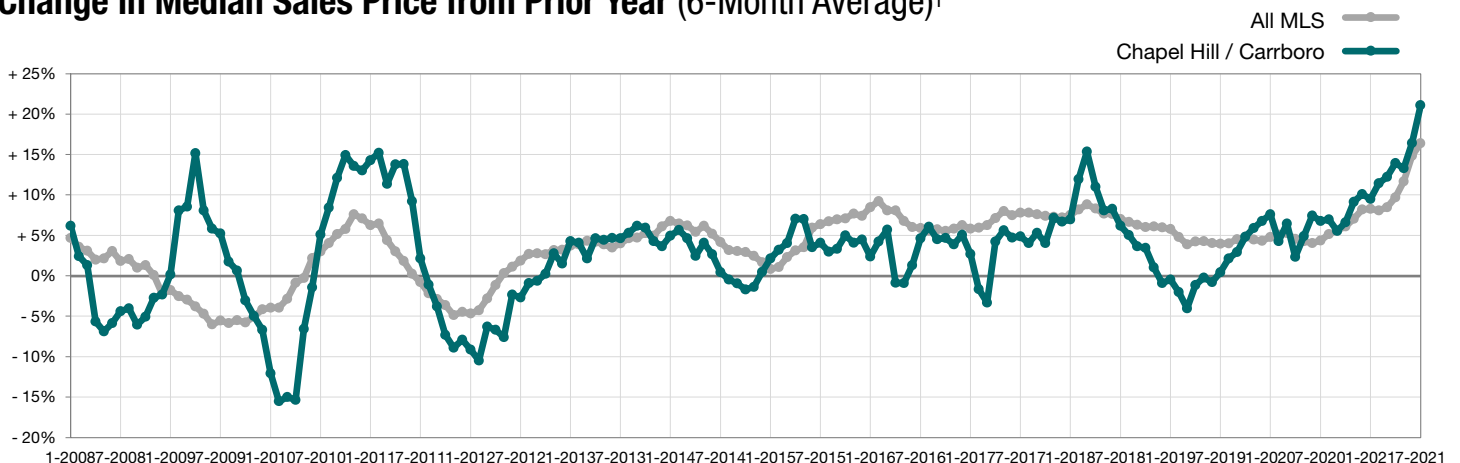
Change in
Median Sales Price

| | July | | | Year to Date | | |
|--|-----------|-----------|---------|--------------|-----------|---------|
| | 2020 | 2021 | + / - | 2020 | 2021 | + / - |
| New Listings | 252 | 205 | - 18.7% | 1,380 | 1,426 | + 3.3% |
| Closed Sales | 189 | 242 | + 28.0% | 999 | 1,327 | + 32.8% |
| Median Sales Price* | \$410,000 | \$530,000 | + 29.3% | \$412,350 | \$490,245 | + 18.9% |
| Average Sales Price* | \$461,850 | \$585,964 | + 26.9% | \$455,223 | \$550,995 | + 21.0% |
| Total Dollar Volume (in millions)* | \$87.3 | \$141.8 | + 62.5% | \$454.3 | \$730.6 | + 60.8% |
| Percent of Original List Price Received* | 98.3% | 103.9% | + 5.7% | 97.9% | 102.9% | + 5.1% |
| Percent of List Price Received* | 99.4% | 104.2% | + 4.8% | 99.1% | 103.2% | + 4.1% |
| Days on Market Until Sale** | 34 | 13 | - 61.8% | 42 | 22 | - 47.6% |
| Inventory of Homes for Sale | 383 | 142 | - 62.9% | -- | -- | -- |
| Months Supply of Inventory | 2.7 | 0.8 | - 70.4% | -- | -- | -- |

* Does not account for seller concessions. | ** Resale properties only. | Activity for one month can sometimes look extreme due to small sample size.



Change in Median Sales Price from Prior Year (6-Month Average)†



† Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period