Local Market Update – March 2024 A RESEARCH TOOL PROVIDED BY TRIANGLE MLS



Chapel Hill / Carrboro

- 10.3%	- 4.6%	+ 21.8%
Change in	Change in	Change in
New Listings	Closed Sales	Median Sales Price
All Properties	All Properties	All Properties.

Key Metrics	March			Year to Date		
	2023	2024	% Change	Thru 3-2023	Thru 3-2024	% Change
New Listings	165	148	- 10.3%	321	393	+ 22.4%
Closed Sales	109	104	- 4.6%	232	244	+ 5.2%
Median Sales Price*	\$589,000	\$717,500	+ 21.8%	\$597,118	\$608,750	+ 1.9%
Average Sales Price*	\$683,295	\$763,814	+ 11.8%	\$683,874	\$740,772	+ 8.3%
Total Dollar Volume (in millions)*	\$74	\$79	+ 6.8%	\$159	\$181	+ 13.8%
Percent of Original List Price Received*	100.3%	100.8%	+ 0.5%	98.0%	99.0%	+ 1.0%
Percent of List Price Received*	101.8%	101.8%	0.0%	100.2%	100.4%	+ 0.2%
Days on Market Until Sale	51	51	0.0%	60	60	0.0%
Housing Affordability Index	68	54	- 20.6%	67	63	- 6.0%
Inventory of Homes for Sale	170	164	- 3.5%		—	_
Months Supply of Homes for Sale	1.6	1.6	0.0%		_	_

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

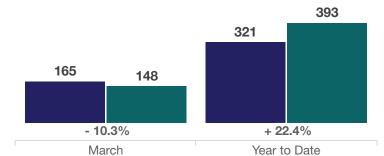
New Listings

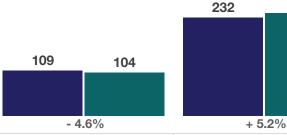
2023 2024

Closed Sales

2023 2024

244



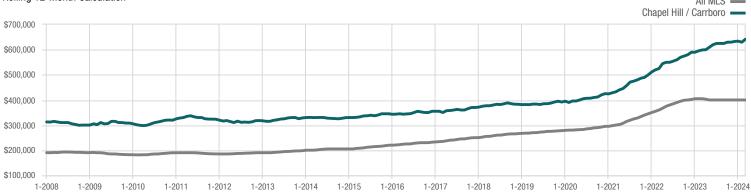


March

Year to Date



Median Sales Price Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.