Local Market Update – June 2023

A RESEARCH TOOL PROVIDED BY TRIANGLE MLS



Chapel Hill / Carrboro

- 26.8%

- 5.1%

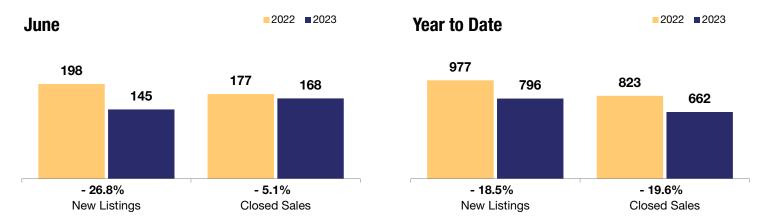
+ 9.4%

Change in New Listings Change in Closed Sales

Change in Median Sales Price

| | June | | | Year to Date | | |
|------------------------------------------|-----------|-----------|---------|--------------|-----------|---------|
| | 2022 | 2023 | +/- | 2022 | 2023 | +/- |
| New Listings | 198 | 145 | - 26.8% | 977 | 796 | - 18.5% |
| Closed Sales | 177 | 168 | - 5.1% | 823 | 662 | - 19.6% |
| Median Sales Price* | \$601,000 | \$657,500 | + 9.4% | \$584,000 | \$640,000 | + 9.6% |
| Average Sales Price* | \$695,674 | \$728,715 | + 4.7% | \$667,668 | \$712,929 | + 6.8% |
| Total Dollar Volume (in millions)* | \$123.1 | \$122.4 | - 0.6% | \$549.5 | \$472.0 | - 14.1% |
| Percent of Original List Price Received* | 108.2% | 101.9% | - 5.8% | 107.2% | 100.4% | - 6.3% |
| Percent of List Price Received* | 108.7% | 102.7% | - 5.5% | 107.5% | 101.8% | - 5.3% |
| Days on Market Until Sale** | 8 | 13 | + 62.5% | 12 | 21 | + 75.0% |
| Housing Affordability Index | 54 | 44 | - 18.5% | 55 | 46 | - 16.4% |
| Inventory of Homes for Sale | 161 | 156 | - 3.1% | | | |
| Months Supply of Inventory | 1.1 | 1.5 | + 36.4% | | | |

^{*} Does not account for seller concessions. | ** Resale properties only. | Activity for one month can sometimes look extreme due to small sample size.



Change in Median Sales Price from Prior Year (6-Month Average)†



[†] Each dot represents the change in median sales price from the prior year using a 6-month weighted average.

This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period